



Dear Customer

Beginning January 2012 the latest reduction in import quota for HCFCs commenced. This time the 30 ODP tonne decrease has had a significant effect with the quota falling approximately 40% from 70 to only 30 ODP tonne.

As expected, limited availability, reduced worldwide production, and increasing raw material costs are resulting in rapid price increases. Whilst delaying our next price increase as long as possible Actrol must now advise that a 15% rise will occur 1st March 2012 for all HCFC refrigerants. These include R22, R123, R409A, and R408A. As seen with the CFC phaseout in 1996, very regular rises like this are expected as we approach the end of the HCFC phaseout.

Actrol strongly advises that you take into account the expectation of rapid price escalation when quoting your customers.

Actrol is committed to helping its customers through this phaseout period. Should you require further detail on the HCFC phaseout, alternative refrigerants or seek any other information please go to www.actrol.com.au or inquire at you local Actrol branch.

Yours sincerely

Andrew Leach
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