



30 March 2010

Dear Valued Customer,

Refrigerant Price Increase

The manufacturers and suppliers of refrigerants to the Australian market have informed us of further cost increases that will affect us all.

Price rises are expected for all refrigerants, with the first being R134a on 1 April 2010 rising 10%. R22 will follow on 1 May 2010 along with several blended refrigerants which are likely to include R404A, R507 and R410A.

You can stay updated simply by viewing the news items on www.actrol.com.au where we will post changes or information referring to this topic.

Actrol has always strived to maintain highly competitive refrigerant pricing. In doing so, these variations in pricing imposed on Actrol by global suppliers are unable to be absorbed and therefore must be passed on.

We recommend that you take these upcoming price rises into consideration when you quote future work.

As always we thank you for your business and appreciate your ongoing support.

Yours sincerely,

Andrew Leach
National Sales and Marketing Manager



DAIKIN ARKEMA

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Dear Customer,

Thank you very much for your continuing support to Daikin Arkema Refrigerants Asia Limited.

As you may know the prices of different kind of refrigerants, such as R134a, R22, etc have climbed sharply since the last quarter of 2009. The main reason is due to the lack of raw materials, more specifically, Chlorine used to manufacture key raw material components (chlorinated solvents). Such shortage has resulted in significant cost increases. Such chlorinated solvent shortage first impacted R22, then R134a, and now finally affecting all blends. i.e. R410A/R407C/R404A etc...

Moreover, Fluorspar cost have recently started to increase in China. Fluorspar affects the production of Hydrofluoric acid (AHF), which is the other major raw material for producing refrigerants.

Due to such situation at upstream industries, we have no choice but to increase our selling price to all clients,

Thanking you again for your continued support, and please be assured that Daikin Arkema Refrigerants Asia Limited will do everything to minimize the impact to your business

Yours sincerely

March 16, 2010

Susumu OZAKI

Managing Director